

# The Total Economic Impact Of Insperity HR360

After interviews with seven representatives from organizations using the Insperity HR360 solution, Forrester aggregated the data into a single composite organization and concluded that Insperity HR360 has the following three-year financial impact on a composite organization.

## FINANCIAL SUMMARY



ROI  
**77%**



NPV  
**\$302K**



FINANCIAL  
BENEFITS PV:  
**\$693K**

## SUMMARY OF FINANCIAL BENEFITS

Three-year, risk-adjusted

|  |                 |
|--|-----------------|
| Time savings from Insperity HR support                       | <b>\$298.5K</b> |
| Cost savings from having Insperity provide employee benefits | <b>\$212.1K</b> |
| Improved time to new hire productivity                       | <b>\$36.9K</b>  |
| Performance review efficiency                                | <b>\$49.6K</b>  |
| Employee efficiency from using Insperity                     | <b>\$19.7K</b>  |
| Improved HR compliance                                       | <b>\$46.4K</b>  |
| Cost savings from retiring legacy HR tools                   | <b>\$29.6K</b>  |

## INSPERITY HR360 BY THE NUMBERS



**50%**  
Reduction in an executive's time spent on HR workflows



**80%**  
Reduction in new hire onboarding time



**6%**  
Estimated reduction in allocated benefit costs

## VOICE OF THE CUSTOMER

“There was no anxiety about growing. We felt like Insperity gave us all the necessary tools to grow our business as fast or as slow as we wanted.”

**SVP OF OPERATIONS, FINANCIAL SERVICES**

“Insperity gives us a model that is high on the level of customer service and that we need to be functional and to keep our employees satisfied.”

**CFO, SOFTWARE**

“We have been able to take the agency to a much more professional level with the co-employment model with Insperity.”

**CEO, MARKETING**